

# 50TH ANNUAL WARRENS CRANBERRY FESTIVAL SEPTEMBER 22-24, 2023 "50 YEARS OF TRADITION"



## Sponsorship Package

At the Warrens Cranberry Festival we believe in customizing a package that works for you! Whether you are looking for branding or corporate giving, we have a broad selection of opportunities that include attaching your name to a project or special event. Some of these opportunities have a longer shelf life than the three-day festival. Whether your goal is marketing, public relations or community giving, or a combination, we will find the right fit for your company. We'll work with you to design a package that works to accomplish the goals of your business model.

Sponsorships range in price from \$250 for a Cranberry Festival Donation to the Cranberry Diamond premium level. We entertain both cash and in-kind inquiries and encourage participation. We're proud of our generous partners who create magical and creative experiences during the three-day festival. The following pages outlines possible branding and public relations opportunities available.



# *Warrens Cranberry Festival, Inc.*

## **2023 SPONSORSHIPS**

### **About Warrens Cranberry Festival**

We are inviting you to join us, requesting that consideration be given to sponsorship involvement with this premier event. I am enclosing information for you to review so that we can further discuss various options which may be appealing to you while meeting your business goals

### **Our Organization**

Warrens Cranberry Festival, the world's largest of its kind, is a registered 501(c)(4) organization that has been contributing to the Warrens Wisconsin area since its first Festival in 1973. The organization's focus is to donate to community organizations, including local schools, fire departments, Lions clubs and scout groups. Entering its 49th year, the Festival had donated over \$2 million to such organizations, and it looks forward to contributing to the community even more in the future.

### **Our Event**

In order to raise funds for the community of Warrens, a three-day Festival is always held the last full weekend in September, in celebration of Wisconsin's state fruit: the cranberry. The Festival features a wide range of events, including several contests and one of the largest marching band parades in Wisconsin. This year's Festival is September 22-24, 2023

The Festival is perhaps best known for its shopping areas, which include an Arts & Craft Show, Flea Market & Antiques, Farm Market and Food Courts. Combined, there are about 1,250 booths that make for a three-mile shopping extravaganza. Voted by our artist we have been in the top 100 contemporary shows consistently in the country!

### **Our Impact**

The Festival has grown throughout the years from a Festival attended by 3,500 visitors in its first year, to more than 140,000 in annual attendance each year. As the event has grown, so has its impact. The Festival brings in millions each year to the Monroe County, Wisconsin area, contributing to the local economy and benefiting hotels, restaurants and shopping centers.

**2023-Web Trends and Social Media:** - *Festival Website*, *Facebook*: over 29.7K people follow the Festival's *Facebook* page. 90% are women in the 25-64 year range. *YouTube*: Thousands of views on the Festival's *YouTube* Channel.

### **What can we do for you?**

As a large event, Warrens Cranberry Festival, Inc., stands to offer our sponsors numerous opportunities for cost-effective marketing. Not only will our sponsors be able to reach more than 140,000 visitors who attend the annual event from across the United States and even from other countries; but businesses like yours also have the opportunity to reach tens of thousands of additional individuals as well as, the thousands of people who view our website each year.

As a sponsor, you also have the opportunity to help Warrens Cranberry Festival, Inc., continue to thrive, all while receiving important marketing for your business. If this opportunity sounds like something that would interest your company, please continue through the packet to see all the marketing opportunities we have available for businesses like yours. Visit our website [www.cranfest.com](http://www.cranfest.com) to become better acquainted with what we do.

### Why become a Festival Sponsor?

Sponsorship at events is a great way to achieve marketing goals! 78% of companies agree that participating in festivals has a measurable impact on consumer sales of their product and they provide the most conducive environment for experiential sampling.

For three days the Warrens Cranberry Festival transforms into a festive village. Over 1200 juried artists from across the country participate in this event.

Take this opportunity to:

- ◆ Build awareness and brand identity
- ◆ Enjoy unique visibility and outreach to thousands of attendees
- ◆ Attract new individual and business contacts
- ◆ Appeal to a diverse variety of demographics
- ◆ Strengthen community involvement!
- ◆ Be recognized in related marketing materials

The Festival incorporates a number of local organizations as Festival Partners and donates to their organizational funds. Participating organizations have included Girl Scouts, Boy Scouts, DECA Club, PTA, Gridiron Club, Lions Clubs, Snowmobile Clubs, Motorcycle Clubs, Sportsman Club, Churches, FFA and more

The important role that our festival has in our community—

- ◆ Adding to the quality of life for local residents
- ◆ Driving tourism
- ◆ Showcasing a positive community brand and image to the media, business community, and visitors
- ◆ Provide enhanced exposure opportunities for artists, not-for-profit causes and community programs and venues
- ◆ Promoting volunteerism and bonding the many elements of the community together
- ◆ Encouraging community investment, participation, creativity and vision
- ◆ Building irreplaceable “community capital” for the future.



Sponsorship Levels	Sponsorship Benefits
<b>Cranberry Festival Donation</b> <b>\$250—\$499</b>	<ul style="list-style-type: none"> <li>• <b>Company name listed on Sponsor Banner at the 2023 Festival</b></li> </ul>
<b>Friend of the Cranberry Festival</b> <b>\$500—\$999</b>	<ul style="list-style-type: none"> <li>• <b>Company name</b> on the Sponsors Page of the website with a link to sponsor's website—will be listed for one year</li> <li>• Recognition as “<i>Friend of the Cranberry Festival</i>” in the Cranfest supplements and special “Thank You” section</li> <li>• Verbal recognition on our loud speaker system</li> <li>• Company name listed on Sponsor Banner at the 2023 Festival</li> </ul>
<b>Silver Sponsorship Level</b> <b>\$1,000—\$1,499</b>	<ul style="list-style-type: none"> <li>• <b>Company name</b> on the Sponsors Page of the website with a link to sponsor's website—will be listed for one year</li> <li>• <b>Sponsor's logo</b> on the Festival website with a link to sponsor's website</li> <li>• Recognition as <i>Silver Level Sponsor</i> in the Sparta Monroe County Herald Cranfest supplements and special “Thank You” section</li> <li>• Verbal recognition on our loud speaker system</li> <li>• Sponsor's name listed on the Sponsor Banner at the 2023 Festival</li> <li>• (2) Complimentary Warrens Cranberry Festival T-shirts</li> </ul>
<b>Gold Sponsorship Level</b> <b>\$1,500—\$2,499</b>	<ul style="list-style-type: none"> <li>• <b>Company name</b> on the Sponsors Page of the website with a link to sponsor's website—will be listed for one year</li> <li>• <b>Sponsor's logo</b> on the Festival website with a link to sponsor's website</li> <li>• Recognition as <i>Gold Level Sponsor</i> in the Sparta Monroe County Herald Cranfest supplements and special “Thank You” section</li> <li>• Verbal recognition on our loud speaker system</li> <li>• Sponsor's name listed on the Sponsor Banner at the 2023 Festival</li> <li>• (2) Complimentary Warrens Cranberry Festival T-shirts</li> <li>• One 10x10 Booth Location at the Festival-demo, sampling, etc.</li> </ul>
<b>Platinum Sponsorship Level</b> <b>\$2,500—\$4,999</b>	<ul style="list-style-type: none"> <li>• <b>Company name</b> on the Sponsors Page of the website with a link to sponsor's website—will be listed for one year</li> <li>• <b>Sponsor's logo</b> on the Festival website with a link to sponsor's website</li> <li>• Recognition as <i>Platinum Level Sponsor</i> in the Cranfest supplement and special “Thank You” section</li> <li>• Verbal recognition on our loud speaker system</li> <li>• Signage displayed during the Festival</li> <li>• Be our guest at the 2023 Festival and receive a guided tour</li> <li>• (2) Complimentary Warrens Cranberry Festival T-shirts</li> <li>• One 10x20 Booth Location at the Festival-demo-sampling, etc.</li> <li>• Newsletter Recognition</li> </ul>
<b>Diamond Sponsorship Level</b> <b>\$5,000 +</b>	<ul style="list-style-type: none"> <li>• <b>Company name</b> on the Sponsors Page of the website with a link to sponsor's website—will be listed for one year</li> <li>• <b>Sponsor's logo</b> on the Festival website with a link to sponsor's website</li> <li>• Recognition as <i>Platinum Level Sponsor</i> in the Cranfest supplement and special “Thank You” section</li> <li>• Verbal recognition on our loud speaker system</li> <li>• Signage displayed during the Festival</li> <li>• Be our guest at the 2023 Festival and receive a guided tour</li> <li>• (2) Complimentary Warrens Cranberry Festival T-shirts</li> <li>• One 20x20 Booth Location at the Festival</li> <li>• Entertainment Sponsor-Limited</li> <li>• Newsletter Recognition</li> </ul>



# Warrens Cranberry Festival, Inc.

## 2023 SPONSORSHIP FORM

*Support the Festival that Promotes You!*

**\*\* If you are interested in being a sponsor, please make your pledge by September 1. You may send your pledge by fax, email or call the Festival Office. I would be happy to set up a meeting with you.**

Fax: 608-378-4250

Yes, I would like to pledge a sponsorship

Email: [cranfest@cranfest.com](mailto:cranfest@cranfest.com)

Phone: 608-378-4200

COMPANY: \_\_\_\_\_

NAME: \_\_\_\_\_ PHONE: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE \_\_\_\_\_ ZIP: \_\_\_\_\_

E-MAIL \_\_\_\_\_

I would like to be a Sponsor of the 2022 Warrens Cranberry Festival with a gift of:

- \_\_\_\_\_ (Cranberry Festival Donation \$250)
- \_\_\_\_\_ (Friend of the Festival \$500)
- \_\_\_\_\_ (Silver \$1,000)
- \_\_\_\_\_ (Gold \$1,500)
- \_\_\_\_\_ (Platinum \$2,500)
- \_\_\_\_\_ (Diamond \$5,000)

### Sponsorship Calendar of Due Dates

Notification - September 1, 2023

Company Logo - Upon notification

Each year, September is primarily a month of preparation for the Festival and we have 20-30 volunteers each day, who give their time and hard work in the weeks leading up to the Festival. We would like you to consider a gift certificate or an actual food donation, to our Festival and its volunteers. We would have the food onsite at the Warrens Cranberry Festival office, so that the volunteers can receive some nourishment during the days of preparation.

\_\_\_\_\_ **I'm interested, contact me.** A Festival representative will contact you with more details.

*If you would like to sponsor a certain area of the Festival please note below what area you are interested in such as, Parade, Marsh Tours, Contests, etc.* \_\_\_\_\_

*If you would prefer to discuss other options please contact Kim Schroeder, 608-378-4200, [cranfest@cranfest.com](mailto:cranfest@cranfest.com)*

**MAIL YOUR SPONSORSHIP TO:**  
WARRENS CRANBERRY FESTIVAL  
SPONSORSHIPS  
P.O. BOX 146  
WARRENS, WI 54666

**Please make checks payable to the Warrens Cranberry Festival**

**Please return this form by September 1, 2023**